

A stylized illustration of a city skyline at the top of the page. It features various buildings in shades of green and blue, trees, and a small car. The background of the entire page is a solid light blue.

# TECHNO ASSOCIE Corporate Profile

Connect, Communicate and Create

 **TECHNO ASSOCIE CO., LTD.**

## Message from the President



# As a Value-Creating Company, we will support industrial reforms and contribute to the realization of a sustainable society.

As a value-creating company in the Sumitomo Electric Group, Techno Associe merchandises metalworking products, chemical products and various other materials and mechanical parts which support the industry. Since our establishment in 1946, while building on the sales of fastener products, we have expanded the range of products and areas we handle with our unique proposal capabilities, as well as our global supply chain network, to evolve into an engineering company. We respond to customer requests accurately and create and propose new value in cooperation with suppliers. This approach is expressed with the tagline “Connect, Communicate and Create.”

In the Medium-Term Management Vision “Vision 2025,” while responding flexibly and promptly to social demands such as sustainability of society and changes in the market environment, we will aim for further growth by steadily seizing business opportunities in growth fields, expanding existing businesses together with affiliates in Japan and overseas, creating new businesses and enhancing resources.

In addition, while positioning “people” as the most important asset for the sustainable growth and development of our businesses, we are working to develop human resources and improve the workplace environment. With the contribution of employees to the company’s performance by maximizing their respective capabilities, and by having the company properly reward their contributions, we will link individual growth and motivation to the development of the company.

Based on our Corporate Principles and Business Policy, “Heart-to-Heart Bonds,” we will continue to work for unique proposal capabilities and creativity, support industrial reforms as the one and only partner that connects customers and suppliers and contribute to the realization of a sustainable society.



**長野友明**

Tomoaki Nagano  
President

### Corporate Principles

**As an engineering company, the TECHNO ASSOCIE Group is committed to:**

1. Providing services which cater to the needs of customers within the basic concept of “the customer is first.”  
We always stay in close touch with communities and production sites to deliver high-quality products while respecting environmental preservation and safety.
2. We strive for mutual prosperity with all Stakeholders, customers, business partners, employees, and local communities.
3. Achieving sustainable growth by maintaining social responsibility and high corporate ethics while promoting globalization.
4. Fostering a lively corporate culture and contributing to the creation of a better society and environment.  
We provide opportunities for self-realization and hard work with the aim of becoming a reliable company.

### Business Policy

**“Heart-to-Heart Bonds”**

**Be Creative**

so that we keep offering original proposals to customers

**Be Service-minded**

and willing to help customers

**Be Grateful**

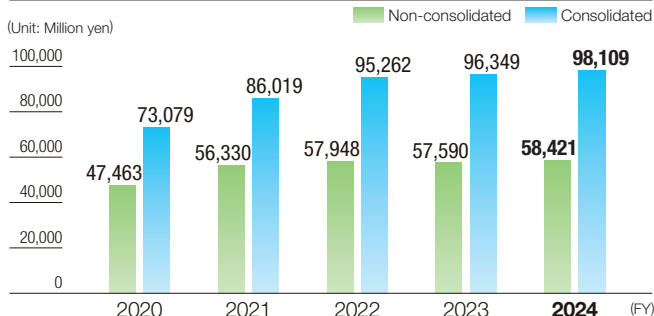
to people supporting us

## Basic Data

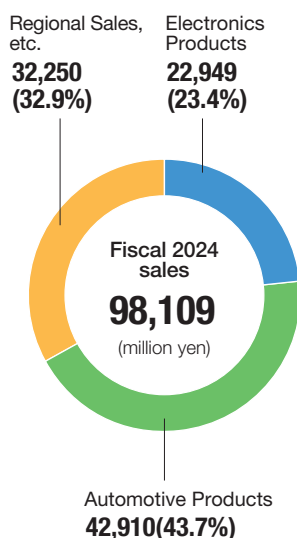
### Outline

**Established** ..... 1804  
**Incorporated** ..... 1946  
**Headquarters** ..... Tosabori 3-3-17, Nishi-ku, Osaka 550-0001  
 Telephone: (+81) 6-6459-2101  
**Number of Offices** ..... 27 domestic offices and 21 overseas offices  
**Capital** ..... 5,001,000,000 yen  
**Shareholder** ..... Sumitomo Electric Industries, Ltd.  
**Settlement Period** ..... March 31  
**Number of Employees** ..... Consolidated: 1,756 Non-consolidated: 772  
 (As of March 2025)  
**Line of Business** ..... Design, manufacture, and sale of fasteners, processed components, metal materials, electrical components, chemical products, industrial machinery, and others, and incidental or related businesses  
**URL** ..... <https://www.technoassocie.co.jp/en/>

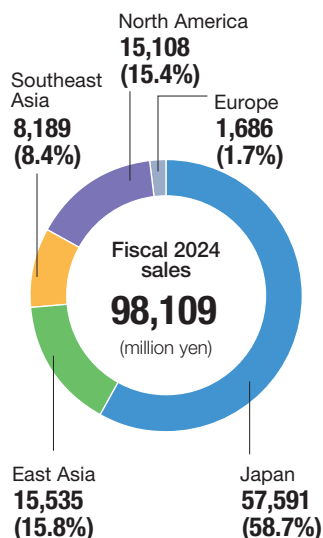
### Sales (consolidated, non-consolidated)



### Sales by Business Segment (consolidated)



### Sales by area (consolidated)



Details about our fields and products are posted on the website.  
<https://www.technoassocie.co.jp/en/product/>

### Market Segment



#### Electronics Products Sales Division

Not only in home appliances and telecommunications equipment, but we are also taking on challenges in future growth fields.

In addition to electrical and electronic devices as well as information and telecommunications equipment, we also supply products and components in growing fields such as mobility and energy-related sectors. We offer innovative proposals from the perspectives of materials, functional components, and production methods by leveraging the exceptional technical capabilities of our partner manufacturers and the know-how and knowledge we have cultivated over the years.



#### Automotive Products Sales Division

Support safety, comfort and environmental performance

In collaboration with domestic and international partner companies and our own overseas factories, we propose parts and products that satisfy our customers from many perspectives including function, design, cost, and quality. We also provide new value in the fields of motors, inverters, and electronics by responding to changes in the market environment associated with the shift to electric vehicles and self-driving cars.



#### Broad Area Products Sales Division

Realize customer-oriented proposal-based sales through collaboration with a variety of suppliers.

We are engaged in proposal-based sales activities that are closely linked to our customers, local communities, and market segments, including housing equipment, industrial machinery, robotics, medical equipment, and renewable energy equipment. We contribute to solving customer challenges by leveraging our underlying technologies, deep understanding of market needs, and international network.

### Product Category



#### Fastener Products

A full lineup for the entire spectrum of needs

We offer optimal proposals to meet a wide variety of fastening needs, from standardized goods to original products. We also provide satisfactory support for both technical and quality aspects.



#### Processed Metal Products

Propose the optimal manufacturing method to achieve the specifications of the target parts

Only we at TECHNO ASSOCIE make it possible through our extensive knowledge of various manufacturing methods. By collaborating with our affiliates and suppliers, we build an optimal supply chain with the most suitable processing methods.



#### Chemical Product

Propose new functional parts with the latest materials and processing methods

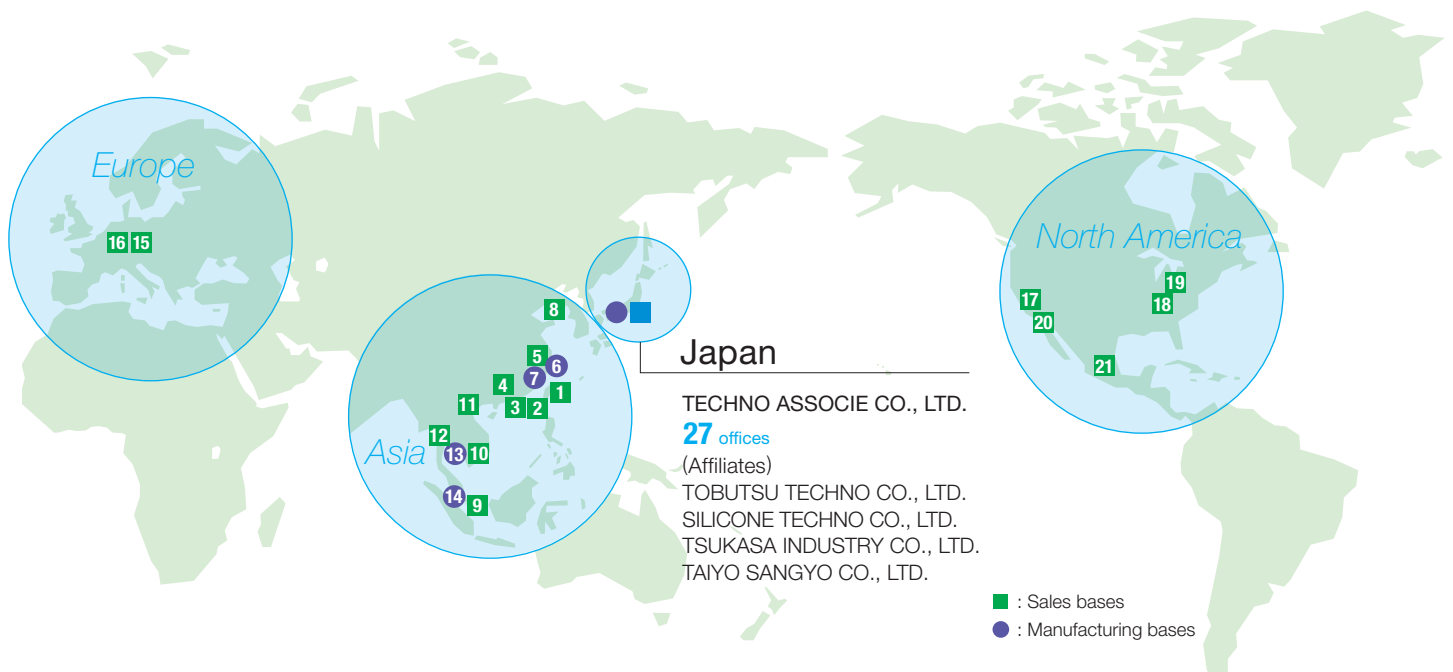
By combining materials to maximize their unique functions, we develop original products with higher functionality that could not be achieved with individual materials alone. We respond to customer requests based on our experience with a wide range of materials and processing methods.

## Network

# Providing Optimal Solutions for Customers Around the World

### We make full use of our 27 bases in Japan and 21 overseas.

We have expanded sales and manufacturing bases both domestic and overseas, so that we can assist our customers' accelerating drive into global markets. These bases work together to provide the optimal solutions for our customers worldwide. Besides providing overseas customers with products, we also provide customers in Japan with the best products procured from around the world.



## Asia

### East Asia

- TECHNO ASSOCIE TAIWAN CO., LTD.
  - 1 TAIPEI OFFICE
  - 2 TAINAN OFFICE
- 3 TECHNO ASSOCIE HONG KONG CO., LTD.
- 4 TECHNO ASSOCIE (GUANGZHOU) CO., LTD.
- 5 TECHNO ASSOCIE SHANGHAI CO., LTD.
- 6 NETTFORM TECHNOLOGY (SHANGHAI) CO.,LTD.
- 7 ACCURATE METAL MACHINING CO.,LTD.
- 8 TECHNO ASSOCIE (DALIAN F.T.Z.) CO.,LTD.

### Southeast Asia

- 9 TECHNO ASSOCIE SINGAPORE PTE.LTD.
- TECHNO ASSOCIE VIETNAM CO., LTD.
  - 10 HO CHI MINH HEAD OFFICE
  - 11 HANOI BRANCH
- 12 TECHNO ASSOCIE (THAILAND) CO., LTD.

- 13 TA AUTOMOTIVE PARTS (THAILAND) CO., LTD.
- 14 MALAYSIAN PRECISION MANUFACTURING SDN. BHD.

## Europe

- 15 TECHNO ASSOCIE CZECH s.r.o.
- 16 TECHNO ASSOCIE EUROPE GmbH

## North America

- T.A. AMERICA CORPORATION
  - 17 CALIFORNIA OFFICE
  - 18 TENNESSEE OFFICE
  - 19 OHIO SALES OFFICE
- TECHNO ASSOCIE DE MEXICO, S.A. DE C.V.
  - 20 TIJUANA FACILITY
  - 21 SILAO FACILITY

Details about our network posted on the sebsite.  
<https://www.technoassocie.co.jp/en/company/network/>

## Strengths and Functions



# Only TECHNO ASSOCIE Makes It Possible

**We produce new value in every stage of manufacturing, and contribute to our customers by providing solutions as “value-creating company”**

TECHNO ASSOCIE’s true value is not just in combining a variety of technologies and manufacturing methods to create new parts and products, but also in our ability to provide modular and systematic solutions for customers. By precisely matching our customers’ requirements (Needs) with the technologies and products (Seeds) of our wide range of suppliers in Japan and overseas, we contribute to solving customer challenges as a value-creating company that proposes new worth in a variety of product fields from industrial materials to components.



### Development/Design

**As a company supplying proposal with development, we constantly strive to boost our development capabilities.**

Our mission is to grasp customer needs and pursue all possible ways to meet them. By constantly improving development and design functions of our own, we conduct new business and develop new value-added products that are brimming with originality.

### Procurement/Processing, Manufacture/SCM

**We are building an optimal supply chain that is supported by our worldwide network**

Making use of our worldwide network, we have built an optimal supply chain, through which we procure products with the best quality and functions from material manufacturers and processors both domestic and overseas, and deliver them to our customers’ manufacturing sites.

### Quality Assurance

**We are strengthening our quality assurance system through the use of proper quality standards and inspection equipment.**

Maintaining an established quality assurance system is essential for our proposal activities. In order for all of our customers to equate the name “TECHNO ASSOCIE” with high-quality products, we are strengthening quality assurance systems for our entire supply chain by enhancing our inspection equipment and establishing appropriate quality standards.

### Supply chain management

The TECHNO ASSOCIE Group has established procurement and environmental standards for our supply chain, clearly outlining our expectations for business partners. We are promoting comprehensive CSR practices in our supply chain in collaboration with our business partners to address various social issues through impartial and fair transactions and reasonable procurement. Additionally, we are conducting CSR surveys and working to mitigate CSR risks across our supply chain as part of our commitment to CSR priority issues.



## Quality Assurance System

Our top priorities are enhancing customer satisfaction, fulfilling our social responsibilities, and contributing to global environmental conservation.

### Standardizing quality control levels and efforts toward further improvement

Our Quality Assurance Department is not just located in our Headquarters but also in each major site, and we endeavor to maintain and improve the quality of products we deliver to customers in collaboration with our sales division. At the launch of a new project, we select an appropriate retailer and determine quality control factors after carefully assessing the important points of quality control for the product and confirming the manufacturing process and management system through on-site inspection. We also verify the quality of new products and defective products using testing equipment such as 3D coordinate measuring machines and the latest image dimension measuring systems. Furthermore, we are working to standardize quality control levels and improve product quality and stability by implementing ISO9001 application management and internal training programs.

### Relation to Customers, the Business Sector, and Suppliers



### Testing and Analysis (Owned testing machine)

Our Quality Control Department conducts tests, measurements, and other assessments of products to ensure that they meet our customers' requirements.



3D coordinate measuring machine



Scanning electron microscope



Combined cycle salt spray test chamber

#### Physical analysis and testing devices

3D coordinate measuring machine, Image dimension measuring system (image measure), Roundness measuring machine, Scanning electron microscope, Others

#### Chemical analysis and testing devices

Fluorescence X-ray spectrometer (EDX), Fluorescence X-ray film thickness gauge Combined, cycle salt spray test chamber, Thermal desorption mass spectrometer Ultraviolet-visible, Constant temperature and humidity chamber, spectrophotometer, Others

Details about our quality assurance system are posted on the website.  
[https://www.technoassocie.co.jp/en/product/quality\\_assurance/](https://www.technoassocie.co.jp/en/product/quality_assurance/)